2014 Appeal Success Rates When Insurer Denied Prior Authorization (PA)

| Insurer                         | # of PA<br>Requests | # of PA<br>Denials | Denial Rate | Appeals When Insurer Denied Prior Authorization |                                 |                    |                         |
|---------------------------------|---------------------|--------------------|-------------|---|---------------------------------|--------------------|-------------------------|
| Blue Cross Blue<br>Shield of VT | 38,473              | 2,301              | 6%          | 1 <sup>st</sup> Level<br>Appeal                 | 2 <sup>nd</sup> Level<br>Appeal | External<br>Review |                         |
|                                 |                     |                    |             | 82  | 9                               | 5                  | # of Appeals            |
|                                 |                     |                    |             | 44  | 3                               | 1                  | # of Denials Overturned |
|                                 |                     |                    |             | 55%   | 33%                             | 20%                | Rate Overturned         |
| Cigna                           | 1,424               | 191                | 13.4%       |   |                                 |                    |                         |
|                                 |                     |                    |             | 8   | 0                               | 0                  | # of Appeals            |
|                                 |                     |                    |             | 4   | 0                               | 0                  | # of Denials Overturned |
|                                 |                     |                    |             | 50%   | 0%                              | 0%                 | Rate Overturned         |
| MVP                             | 1,846               | 528                | 28.6%       |   |                                 |                    |                         |
|                                 |                     |                    |             | 36  | 1                               | 0                  | # of Appeals            |
|                                 |                     |                    |             | 16  | 0                               | 0                  | # of Denials Overturned |
|                                 |                     |                    |             | 44%   | 0%                              | 0%                 | Rate Overturned         |
| VT Health Plan<br>(BCBSVT plan) | 3,519               | 186                | 5%          |   |                                 |                    |                         |
|                                 |                     |                    |             | 10  | 0                               | 0                  | # of Appeals            |
|                                 |                     |                    |             | 6   | 0                               | 0                  | # of Denials Overturned |
|                                 |                     |                    |             | 60%   | 0%                              | 0%                 | Rate Overturned         |